



## COMPANY PRESENTATION

SNAPSHOT

OCT 2019

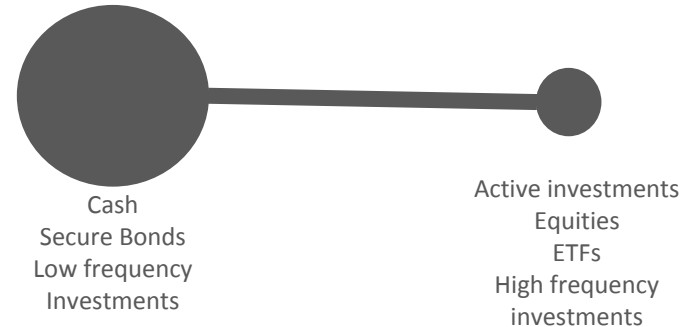
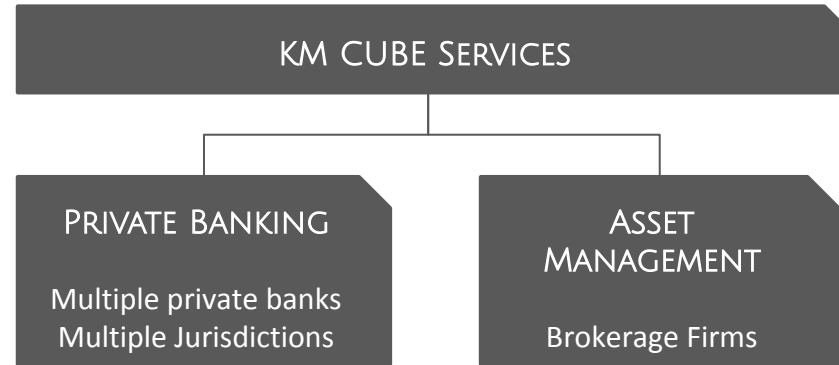
# ABOUT US

## WHO WE ARE

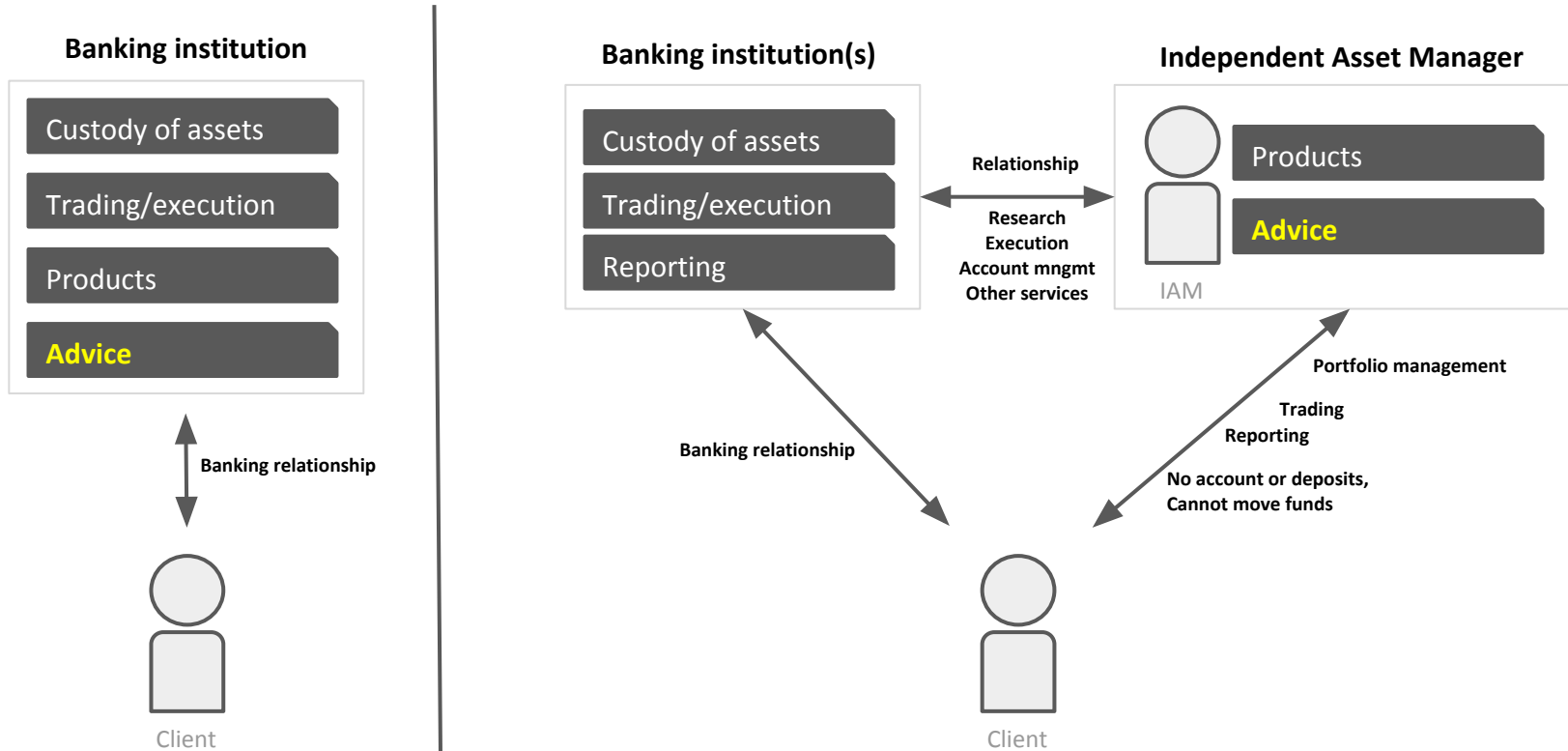
We are an independent asset management firm with focus purely on advising investors to manage their wealth. Our firm is the result of a team effort, a synthesis of talents with a rare combination of private banking and asset management skills.

## WHAT WE DO














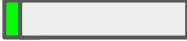
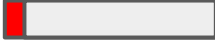






We manage wealth using an innovative **barbell** approach that aims to maximize safety and investment returns while minimizing fees and transaction costs.



# EXTERNAL ASSET MANAGER: BUSINESS MODEL



# OUR CUSTODIANS WORLDWIDE

Banks/Broker	Type / credit rating	Jurisdiction	Minimum size	Sophistication of products and platform	Flexibility	Fees
Bank A	Luxembourg bank, A	Luxembourg	300k			
Bank B	Swiss bank, A	Switzerland	1m			
Broker	US Broker, BBB+	UK	<300k			
Bank C	Custody services, B-	Greece	<300k			
Bank D	Private banking	Greece	<300k			
Digital Bank	Digital bank	UK	<300k			
Bank E	Swiss bank, A	Switzerland	1M			
Bank F	Swiss bank, A	Switzerland	1M			

# OFFERING: HIGH LEVEL OVERVIEW

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## Advisory services:

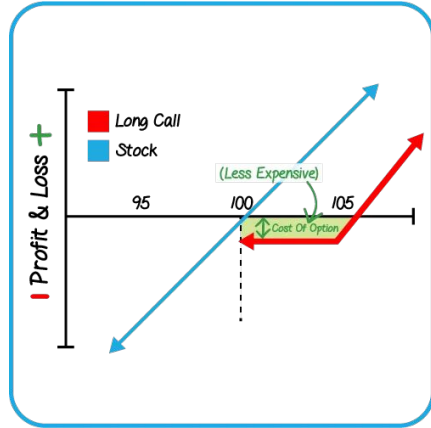
- Investment advice
- Portfolio analysis
- Portfolio optimization based on Markovitz or alternative approaches (e.g. risk parity, kelly criterion)
- Trade idea generation (on a tactical basis)
- Structured notes and ideas
- Historical backtesting of ideas or strategies



## Discretionary services:

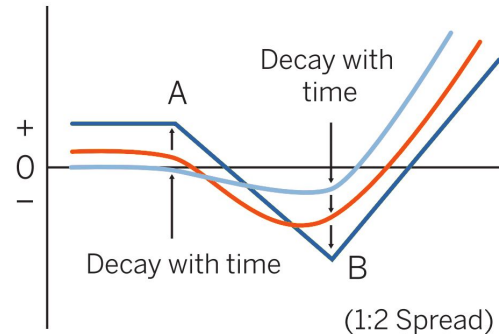
- **Systematic** : In systematic investments we manage your portfolio based on a set of several well-known trading strategies that offer a sound academic and scientific background. Throughout the years we have implemented and applied these strategies ourselves. The benefits of systematic strategies are well-known as they eliminate the behavioural bias, reduce costs and increase the probability of profit in a longer investment horizon
- **Tactical**: In this type of service, we take decisions to manage your portfolio based on our own views about the markets. Our primary instrument is through options such as VIX as well S&P 500. We form our views based on market news, fundamentals about the economy and expert opinion

# STRUCTURED NOTES



Structured notes offer indirect access to alternative risk premia (particularly correlation and volatility) something that can be explored in your portfolio allocations. In recent years, sophisticated investors private, as well as institutions, are using alternative sources of risk to enhance performance on their portfolios.

Our company has established relationships with large structuring vendors that offer products issued by top tier banks (Goldman, Citi, JP morgan, CS and others). This makes pricing more transparent and competitive for our clients.



# KM CUBE ASSET MANAGEMENT

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TEL: +30 216 800 1226

Agias Varvaras 35, Chalandri, 15231

Athens, Greece

[www.km3.gr](http://www.km3.gr)